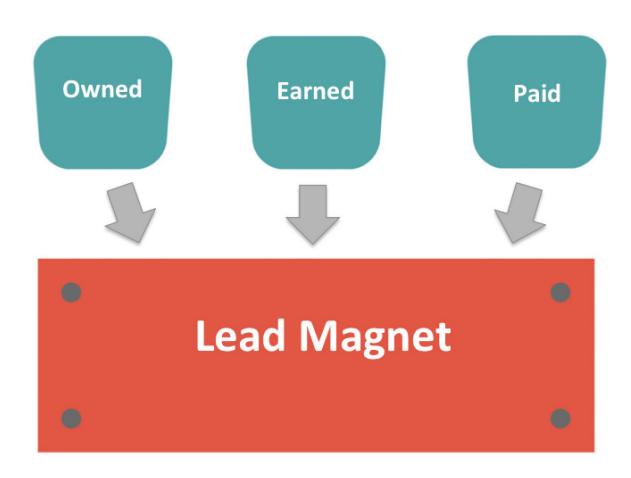


CONTENT SELLS PART 4 — COURSE WORK

Your Lead Magnet Promotion Ecosystem





Examples of Promotional Activities Within Each Channel

Owned

- Website
- Podcast
- Blog
- Email List
- Social Media Followers / Pages

Earned

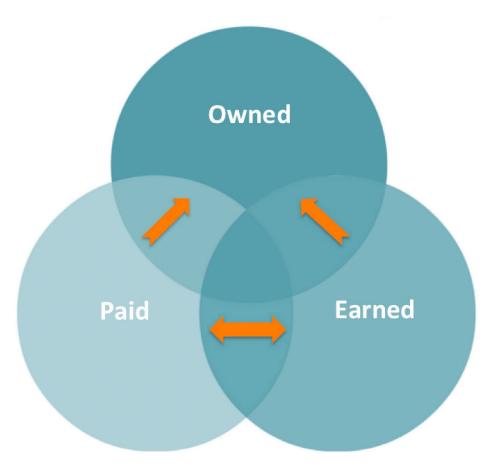
- Mentions / Shares / Links
- Guest Blogging
- Speaking Engagements
- Press / Media

Paid

- Advertisements eg AdWords, FB, Press
- Retargeting
- eDM
- Paid Influencers
- Affiliates
- JVs



Examples of Promotional Activities Within Each Channel



Return on Investment (ROI)



EXERCISE 1: Create your Marketing System Plan on a Page to promote your funnel.

1. Use the Excel Spreadsheet Template provided.



EXERCISE 2: Go do it



presented by



PO Box 122 ROSEBERY NSW 1445 Australia 1300 720 120

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